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## About Green Impact Partners

**Our Mission** 

 Be the leader in the fast-growing biofuels market by transforming waste into energy



**Our Focus** 

- Acquire, develop, construct, and operate facilities that produce energy while reducing waste and lowering emissions
- Build one of the largest waste-to-energy biofuels facilities – the Future Energy Park – in North America by 2028



Our Strategy

- Continue to expand and execute on our advanced RNG portfolio, including multiple immediately actionable RNG assets
- Develop sites across North America with access to long-term contractable feedstock



Calgary-based energy infrastructure company focused on transforming waste into energy listed on the TSXV: GIP

## Biofuels Sector: A Snapshot

Leadership in developing and operating North American biofuel projects underpinned by longterm contracted feedstock and investment-grade offtake





~US\$99.5B 2023 Global biofuels market



489 RNG facilities under construction in North America





US\$3B Industry investments in biogas facilities in the U.S. in 2024



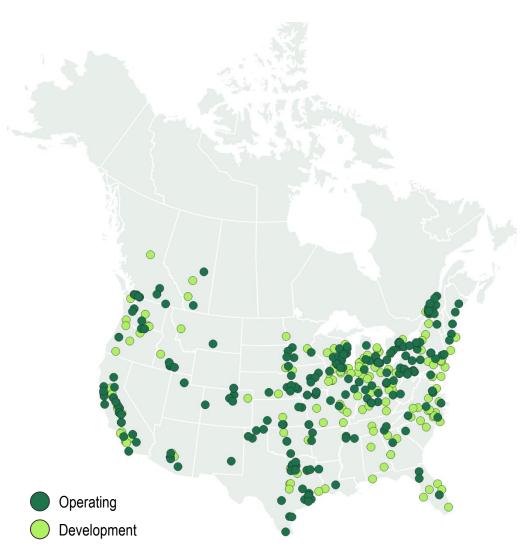
338 Operating RNG facilities in North America



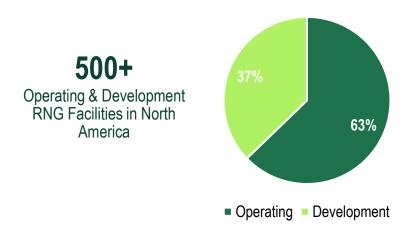
RNG could reduce Canada's GHG emissions by 26.7 million tonnes of CO<sub>2</sub> equivalent by 2030

## RNG Projects in North America

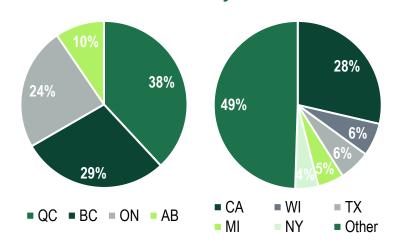
### Growing number of RNG facilities in operation and under development in a highly fragmented market



### **Total Facilities By Operating Status**



### Canada & USA Facilities by Province/State



## Differentiated Strategy

### Differentiated execution strategy supported by de-risked capital costs, reliable technology and high-quality contracting



# Fixed Capital Costs

- Lump sum EPC contracts secured by bonds, letters of credit and guarantees, with reputable and experienced counterparties to mitigate capital cost overruns
- Contractor selection based on scope and scale to capitalize on localized execution and market knowledge

**De-Risked Capital Costs** 



## Proven Technology

- Commercialized, fit-for-purpose technologies are matched to feedstock
- Target fully wrapped performance guarantees from technology vendors

Reduced Technology Risk



## Long-Term Feedstock & Offtake Agreements

- Secured access to high quality feedstock through long-term agreements with rolling-extension optionality
- Corporate mandate to de-risk more than two-thirds of future cashflow through fixed-price offtake agreements

Target ~70% Long-term Fixed-Price Offtakes

## Future Energy Park

## Expected to be one of the largest carbon negative waste-to-energy projects in North America

~\$2 billion

Capital cost<sup>(1)</sup>

~\$400MM+

Expected run-rate EBITDA

4,000,000 GJ

Annual RNG sales

300,000,000 liters

Annual ethanol production

# **Negative CI Score**

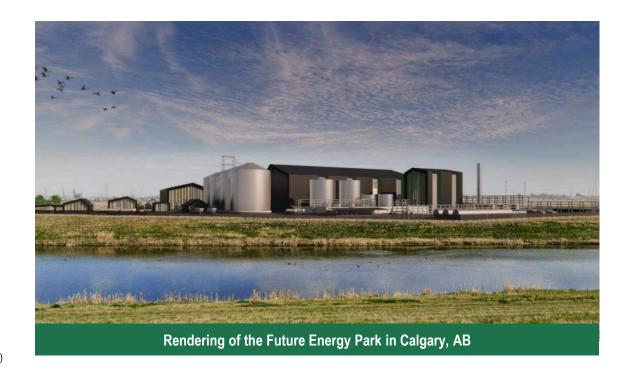
One of the largest carbon negative RNG facilities in North America (2)



## Future Energy Park – Overview

### **Project Profile**

- Targeted annual project revenue <sup>(1,2)</sup> of \$613 million to \$748 million; full run-rate EBITDA <sup>(2)</sup> expected to range between \$325 million and \$460 million
- 30 to 40% of EBITDA will be on fixed-price offtake contracts
- 100% volume commitments with credit worthy counterparties
- July 2024: finalized pathways to solidify eligibility for Alberta TIER environmental credits and reached commercial agreement on key terms to sequester the biogenic CO2
- Carbon offset credits 400,000 tonnes
- Advancing through the next stages of the debt and equity financing process
- Lead Equity Partner: Global Japanese Investment Firm <sup>(3)</sup>

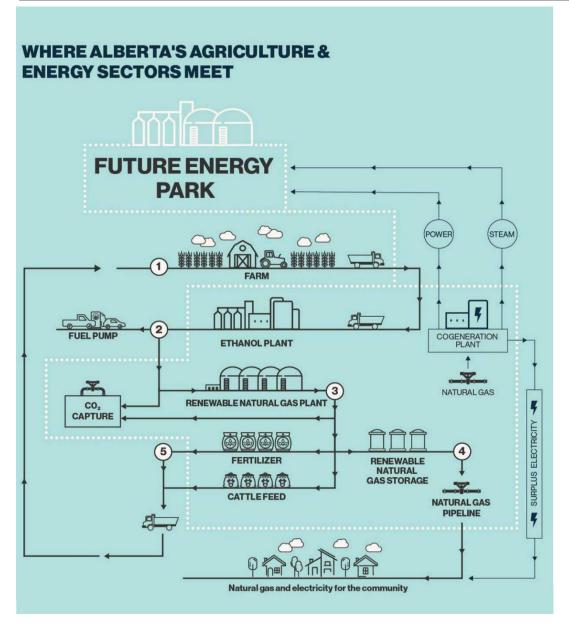


### **Asset Overview**

- Net CO<sub>2</sub> negative biofuels facility using non-food grade wheat to produce an estimated 4,000,000 GJ of RNG and 300MM L of cellulosic bioethanol annually
- Construction permits received
- GIP is the lead developer



## Future Energy Park



# Direct benefits to the City of Calgary and Province of Alberta including:

- Approximately 800 jobs over 24 months during construction and 100 jobs (direct and indirect) during operations
- Direct revenue of over \$150 million annually to rural wheat producers<sup>(1)</sup>
- Provincial and municipal tax revenues
- Saleable by-products including cattle feed and fertilizer

## U.S. RNG Market and Policy Impacts

### **US RNG Market Policy Proposals**

- One Big Beautiful Bill Act of 2025<sup>(1)</sup>
- Proposed changes include:
  - An extension of time for a taxpayer to be eligible for clean fuel PTCs
  - Elimination of transferability of clean fuels PTCs being eliminated beginning in 2028
  - Certain foreign supply chain and ownership restrictions on taxpayers seeking ITCs and PTCs

### **GIP U.S. Projects**

### Colorado JV

- Two dairy RNG facilities expected to produce over 360,000 MMBtu annually
- 20-year feedstock supply from with on-site gas interconnection
- Currently in process of addressing identified EPC deficiencies

### **Iowa RNG**

- Three regional dairies expected to produce ~350,000 MMBtu annually
- 20-year feedstock supply with virtual pipeline to transport gas to a central interconnection
- GIP has issued promissory notes to a third-party in exchange for funding and executing activities to safe harbor potential ITCs
- Until the option is exercised or GIP is successful in securing a long-term offtake agreement, no additional capital to be allocated

### **Additional Development Opportunities**

- Opportunity for industry consolidation through acquisition of operating biofuels facilities and/or shovel-ready development assets
- Greenfield and new developments are focused on accessing investible offtake markets



## Sale of Water & Recycling Facilities

### Transaction Details(1)

- Entered into a definitive agreement with a private, arm's-length party for the sale of its water, waste treatment, and recycling facilities located in Alberta and Saskatchewan
- Purchase Price: \$53.25 million subject to working capital adjustments; to be paid with \$34.5 million in cash on close, and an \$18.75 million Promissory Note
- Expected to close on or before June 30, 2025
- The TSX Venture Exchange has conditionally approved the Transaction subject to customary conditions for a transaction of this nature
- Proceeds from the Transaction will be used to repay the Company's revolving credit facility



## Continued Progress and Milestone Achievements

2023 2024 2025

### **COD at GreenGas Colorado**

#### GreenGas Colorado

- Commenced commercial operations
- Closed 50% sell-down of project to Amber Infrastructure

#### lowa

Executed key project agreements

# **Executed ITC, EPC and Offtake Contracts**

#### GreenGas Colorado

- Closed sale of ITCs<sup>(1,2)</sup>
- Identified ongoing design and design failures and pursued corrective measures available under its EPC contract
- Engaged a 3<sup>rd</sup>-party independent engineering firm to assess the facilities and provide recommendations to rectify the issues

### **Future Energy Park**

- Finalized eligibility criteria for Alberta TIER
   Environmental Credits
- Secured key terms for CCS
- Finalized EPC Contracts

#### lowa

 Secured 10-year fixed-price energy sales agreement conditional on offtaker FID

## Water & Recycling Asset Sale/ FEP Financial Close & Start of Construction

### Water & Recycling Facilities Sale

 Transaction expected to close on or before June 30, 2025 (1)

### **Future Energy Park**

- Lead Equity Partner: Global Japanese Investment Firm (1)
- Financial close & construction start

### **GreenGas Colorado**

 Currently in process of addressing identified EPC deficiencies



## Executive Leadership Team & Board of Directors

### Best-in-class management team with experience managing and executing over \$30 billion of development projects



Jesse Douglas
Co-Founder, Chief
Executive Officer & Board
of Directors
25 years of experience

- Founded and successfully sold multiple businesses
- At the helm of numerous EPC projects, ensuring relentless execution and delivering results
- Has held executive, board and leadership roles, inspiring teams to make a tangible difference



Alex Langer

Chair of the Board of
Directors

20+ years of experience

- Successful public markets specialist; experienced in equity financing across a range of sectors
- Started career as an Investment Advisor with Canaccord Genuity; helped fund over 100 private and publicly listed companies
- Previously, Vice President, Capital; Markets of Millennial Lithium and Prime Mining
- Currently, CEO, President & Director of Sierra Madre Gold & Silver and President. Director of LI-ft Power



Kathy Bolton
Chief Financial Officer
20 years of experience

- Previous Co-Founder and CFO of BluEarth Renewables Inc.
- Prior to BluEarth, CFO of Canadian Hydro Developers Inc.



Nikolaus Kiefer
Co-Founder, Chief
Investment Officer
15 years of experience

- Co-Founder with previous experience in capital markets and corporate development
- Previous sell-side Research Analyst
- Founding partner of multiple private entities



Ahmed Kassongo

Board of Directors

20+ years of experience

- Leader in finance, analytics, and investment management; expertise in financial operations, reporting, and governance
- Strong track record of working with institutional investors and government bodies on complex financial strategies and data-driven policy
- Previously at AIMCO; delivering transparent and actionable financial reporting and investment performance analysis
- Advised the Government of Saskatchewan's Ministry of Energy and Resources on energy-sector policy development



Sonya Kirby
Chief Operating Officer
28 years of experience

- Responsible for TC Energy's natural gas pipeline projects in Canada as VP CGL Phase II / Cedar and Close Out and VP Canada Gas Projects
- Extensive experience in engineering, operations and projects



John Paul Smith

Chief Commercial Officer
15 years of experience

- Former corporate commercial counsel, with 10+ years of experience in Tier 1 private practice and executive legal positions
- Over 15 years of experience in the energy & construction industries

## Capitalization & Research Coverage

Share Capital	
Share price as of June 11, 2025	\$4.10
Basic Shares Outstanding <sup>(1)</sup>	21,607,149
Balance Sheet (as at March 31, 2025)	
Cash	\$1,054
Current portion of long-term debt	\$29,923
Long-term debt	\$373
Current Assets <sup>(2)</sup>	\$21,525
Current Liabilities <sup>(2)</sup>	\$59,014
Market Capitalization (Basic)	\$88,589
Enterprise Value	\$126,078
Research Consensus Estimates <sup>(3, 4)</sup>	
F2026e EBITDA (\$MM)	\$1.3

Institution	Research Analyst
Desjardins	Brent Stadler
RBC	Nelson Ng
CG// Capital Markets	Yuri Zoreda



# **Appendix**





## Precedent Market Transactions

Three notable major transactions set the foundation for subsequent RNG opportunities



**US\$4.1Bn** 



- 50 RNG and landfill gas facilities, producing ~35,000 MMBtu / day (12,500,000 MMBtu / year)
- Development pipeline of 80 projects
- 2022 EBITDA of \$140MM, target of \$1Bn by 2027 (purchase multiples of 29.2x and 4.1x, respectively)



€1.9Bn



- 14 operating biogas plants with 2022 production of 6,500,000 MMBtu / year
- Development pipeline of 30 new projects in North America and Europe expected to add 9,200,000 MMBtu by 2030
- Estimated EBITDA of ~\$27MM for FY2021 from 5,600,000 MMBtu of biogas production



**US\$1.2Bn** 



- Morrow Renewables, a Texas-based LFG-to-RNG developer, sold seven operating facilities to Enbridge for \$1.2Bn
- The Morrow facilities deliver ~5,000,000 MMBtu / year of RNG from municipal landfills in six Texas locations and one Arkansas location
- Transaction is expected to close in 2024

GIP's FEP project alone will produce over 10,000,000 MMBtu of carbon negative energy<sup>1</sup> at full capacity



## Development, Commissioning & Leadership Team

#### Robert Beekhuizen - Vice President, Major Projects

- Professional engineer and business executive with over 35 years industry experience serving multiple sectors including energy, midstream, mining & minerals, infrastructure, and EPC
- Experienced in business & capital development turnarounds, planning & delivery of major capital projects, including multi-billion-dollar EPC projects, as well new venture & jointventure formation, management and governance

#### Julia Ciccaglione - Vice President, Regulatory & Environment

- Senior regulatory and environment professional; served as Vice President, Regulatory & Environment at Veresen Inc.; previously Vice President, Sustainable Development & Environment and founder of Pristine Power Inc.
- Leadership roles have included strategic planning, risk management, hearings & approvals, environmental management, Indigenous & stakeholder consultation, and health & safety

#### Chris Atherley - Vice President, Operations

- 20 years experience in energy industry leading strong operations teams with a proven operational track record, increasing margin and operational performance
- Successful completion and commissioning of multiple large facilities throughout North America

#### Greg Pecharsky - Vice President, Corporate Development & Capital Markets

- 14 years of strategic corporate development experience
- 12 years of direct industry experience in environmentally focused companies
- Successfully acquired and integrated businesses in multiple industries across North America

#### Jeff MacBeath - Vice President, Finance

- Proven senior finance executive with over 20 years of experience in financial reporting, corporate finance, governance, budgeting and capital markets
- VP Finance and CFO of two previous early-stage startup energy companies

#### Colin Merrick - Vice President, People and Sustainability

- Over 25 years of experience delivering human resource and corporate service solutions to achieve strategic and operational priorities
- Worked in leadership roles with a Big 4 accounting firm and several energy companies; created integrated back-office systems, programs and processes that aligned with organizational values operational needs and financial objectives

#### Dorreen Miller - Vice President, Communications

- Experienced communications professional with a demonstrated track record of supporting the energy industry
- Skilled in external and internal communications, brand development, executive communications, and strategic communications planning

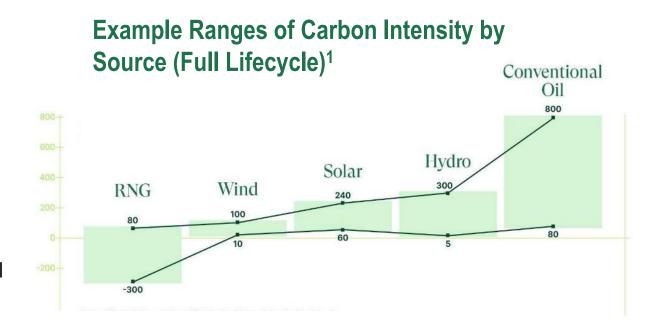
### Faye Brown - Vice President, Tax and Risk Management

- 25 years of leadership experience with deep expertise in international tax planning, M&A, governance, risk management, finance, and accounting.
- Extensive public company experience spanning diverse industries, including energy services, agribusiness, and insurance.
- Robust background in public accounting with a focus on Canadian, U.S., and international tax, honed through significant tenure at a leading Big 4 firm



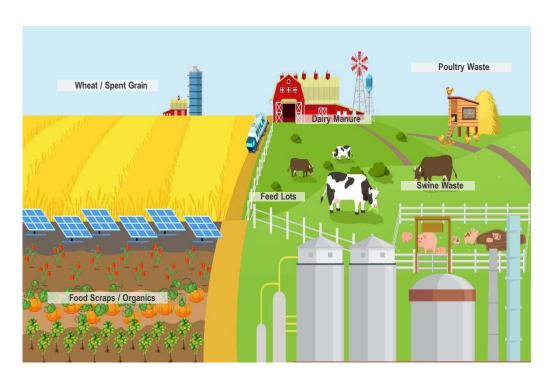
## Carbon Intensity Primer (CI)

- Carbon intensity is defined as carbon dioxide (CO<sub>2</sub>) emissions per unit of energy by the US Energy Information Administration<sup>1</sup>
- The carbon intensity score measures GHG emissions associated with the full lifecycle of producing, distributing and consuming a fuel, which is measured in grams of CO<sub>2</sub> equivalent per megajoule (gCO<sub>2</sub>e/MJ)
- Typical RNG project has a negative CI score – indicating that through the entire life cycle of the project, more emissions are removed than released



## RNG is an Impactful and Clean Source of Energy

### **Examples of RNG Feedstock**



- RNG is processed methane produced from renewable, natural sources such as manure, food waste and gasified biomass
- RNG is interchangeable with conventional natural gas, but with a positive effect on the planet (capturing methane) vs. fracking/drilling
- Current production is primarily via anaerobic digestion from landfills, dairy farms (manure), and wastewater treatment facilities
- GIP projects focus on farm-based feedstocks manure & wheat waste (damaged crops) – for RNG production