

Green Impact Partners

Investor Presentation TSX.V:GIP

September 2024 investors@greenipi.com

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Non-GAAP Measures

Throughout this presentation and in other materials disclosed by the Company, the Company uses a number of financial measures when assessing its results and measuring overall performance. The intent of non-GAAP measures and ratios is to provide additional useful information to investors and analysts. Certain of these financial measures do not have a standardized meaning prescribed by GAAP and are therefore unlikely to be comparable to similar measures presented by other entities. The non-GAAP financial measure is not a standardized financial measure under the financial reporting framework used to prepare the financial statements of the entity to which the measure relates and might not be comparable to similar financial measures disclosed by other issuers. As such, these measures should not be considered in isolation or used as a substitute for measures of performance prepared in accordance with GAAP. This presentation refers to "EBITDA", "run-rate EBITDA", and "Net working capital" and related terms which are non-GAAP and non-IFRS financial measures that does not have a standardized meaning prescribed by GAAP or IFRS. These non-GAAP financial measure may be forward-looking in nature. The Company's presentation of these financial measures may not be comparable to similarly titled measures used by other companies, and particularly for the Company, the equivalent historical non-Gaap financial measure for past periods would be nil due to these being new projects for the Company. The EBITDA financial measures assist the Company's management in comparing its operating performance over time because certain items may obscure underlying business trends and make comparisons of long-term performance difficult, as they are of a nature and/or size that occur with inconsistent frequency or relate to discrete acquisition plans that are fundamentally different from the ongoing operating plans of the Company. The Company issues guidance on these key measures. The Company's management also believes that presenting these measure allows investors to view its performance using the same measure that the Company uses in evaluating its financial and business performance and trends. In addition to its use by management, the Company also believes the EBITDA metrics are widely used by securities analysts, investors, lending institutions, and others to evaluate the financial performance of the Company and other companies in its industry. For more information with respect to financial measures which have not been defined by GAAP or IFRS, see the "Summary of Non-IFRS Measures" section of the Company's most recent MD&A which is available on SEDAR+.

Overview of Green Impact Partners

Publicly listed company on the TSX Venture Exchange (TSXV: GIP)

Our Mission	 Forging a path towards a sustainable future by turning waste into renewable energy With a focus on renewable natural gas ("RNG") and bio-energy projects, our mission is to acquire, develop, construct, and operate facilities that not only produce energy but also play an important role in waste reduction and lowering emissions 	
Our Focus	 Be the leader in the fast-growing bio-fuels market in North America Continue to expand and execute on our advanced RNG portfolio, including multiple immediately actionable RNG assets Build one of the largest waste to energy bio-fuels facility in North America by 2027 	
Our Strategy	 Continue developing sites across North America with access to long-term contractable feedstock Secure additional long-term offtake agreements with investment grade counterparties throughout North America Diversify away from Low Carbon Fuel Standard ("LCFS") exposure 	
Our Progress	 Expanding and scaling our near-term RNG assets, including: Operational dairy RNG assets in Colorado (GreenGas Colorado) Anticipated near-term construction of Future Energy Park ("FEP"), expected to be one of the largest waste to energy facilities in North America, and Iowa RNG 	

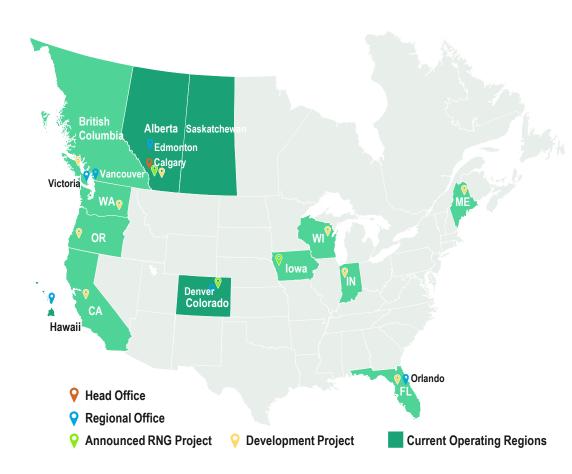
Investment Highlights



Company Highlights

GIP has a portfolio of assets in varying stages of development, construction, and operation

- Water and Solids Treatment and Recycling Facilities comprised of operational and cash flowing assets in Canada and the US that provide services to safely recycle and/or dispose of water and solids waste from third party operations as well as optimizing, safely transporting, and marketing the associated oil products
- GreenGas Colorado two operating facilities located in Weld County, converting dairy manure into RNG which connects directly into existing gas pipeline infrastructure
- Future Energy Park expected to be one of North America's largest RNG and bio-ethanol projects that uses low-grade waste wheat
- Iowa RNG three dairy facilities with secured feedstock, offering access to premium 10-year fixed offtake which eliminates merchant pricing exposure to LCFS and Renewable Fuel Standard ("RFS")



GIP Consists of Two Distinct Business Units

Renewable Natural Gas and Bio-Fuels

Multiple identified projects with significant near-term growth potential

- Multi-year projects identified with opportunity to deploy significant capital towards the decarbonization of the energy, agricultural, and transportation industries
- GIP is actively working with bio-fuels project developers to de-risk opportunities for future development
- Scalable sites with access to long-term committed feedstock
- Dairy manure, wheat, commercial food waste and feedlot development opportunities
- Fill customers' transportation demands, sustainability goals and emissions reduction needs
- Relatively short approval timelines with minimal regulatory hurdles
- Significant environmental impact and on-farm RNG opportunities

Water & Industrial Management

De-risked, stable, ESG-friendly business that generates EBITDA today

- Full-service waste management solutions including pumping/heating, recycling, disposal and waste treatment
- Seven water treatment and recycling facilities across Alberta and Saskatchewan
- Solids recycling business in Hawaii (80% equity interest)
- Fee-for-service contracting strategy with a diversified customer base
- Minimal customer concentration risk with no customer representing more than 15% of revenue
- End users include municipalities, forestry, agricultural, manufacturing, mining and energy companies
- Covers corporate costs allowing for continued growth and development pipeline of the bio-fuels business unit

Infrastructure-Type Business Model

While existing U.S. RNG assets utilize this model, GIP's bio-fuels projects utilize an infrastructure-type model with fixedprice, fixed-volume contracts that reduce merchant risk and LCFS exposure

Conventional RNG Business Model



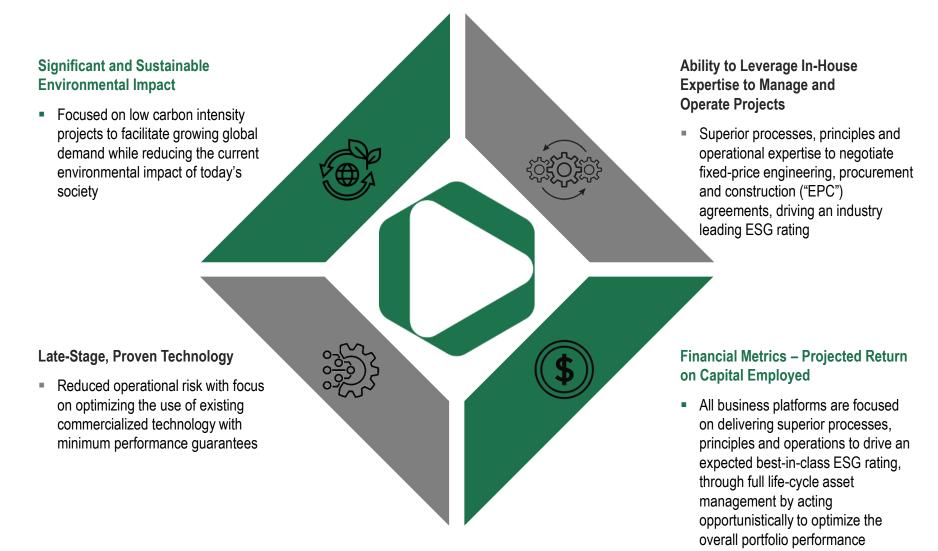
- RNG produced at a facility is sold through long-term offtake contracts
- Contracts can be fixed-price, merchant, or a mix of both – fixed-price contracting offers stability and diversifications away from LCFS and RFS credit markets
- All contract options contain volume guarantees providing certainty of offtake

- Carbon credit markets have grown rapidly as the appetite for renewable energy has increased due to stakeholder demands for climate action and regulatory incentives/obligations
- Common credit programs include:
 - Low Carbon Fuel Standards
 - RFS which generate Renewable Identification Numbers – the two most commons RINs are:
 - o D3 Cellulosic Biofuel
 - D5 Advanced Biofuel

GIP will hedge the typical risk presented from fluctuating carbon credit prices by entering into long-term fixed-price¹, fixed-volume² offtake contracts with credible multi-national counterparties

Project Investment Criteria

GIP uses four primary metrics for evaluating growth projects and acquisition opportunities



Differentiated Strategy

Differentiated execution strategy supported by de-risked capital costs, reliable technology and high-quality contracting

 Lump sum EPC contracts secured by bonds, letters of credit and guarantees, with reputable and experienced counterparties to mitigate capital cost overruns

 Contractor selection based on scope and scale to capitalize on localized execution and market knowledge

De-Risked Capital Costs

Proven Technology

Fixed Capital

Costs

- Commercialized, fit-for-purpose technologies are matched to feedstock
- Target fully wrapped performance guarantees from technology vendors

Reduced Technology Risk

Long-Term Feedstock & Offtake Agreements

- Secured access to high quality feedstock through long-term agreements with rolling-extension optionality
- Corporate mandate to de-risk more than two-thirds of future cashflow through fixed-price offtake agreements

Target ~70% Long-term Fixed-Price Offtake

GreenGas Colorado – Overview

Two dairy RNG facilities expected to produce over 360,000 MMBtu annually

Project Profile

- Total CapEx of ~\$103.8MM⁽¹⁾
- Targeted annual project EBITDA⁽¹⁾ of ~\$20MM
- At COD, GIP sold a 50% interest in the facilities to Amber Infrastructure ("Amber"). GIP's total net capital investment for its 50% interest in the Colorado JV is \$6.7 million
- On a cumulative EBITDA basis, the facilities are expected to generate over \$200MM ⁽²⁾ for GIP over the expected life of the facilities

Asset Overview

- 20-year feedstock supply from two national dairy producers with on-site gas interconnection
- Manure to pipeline quality RNG with premium price offtake into California
- -189 CI score⁽¹⁾ allows GIP the ability to capture higher credit generation on LCFS and RIN credits than non-dairy based RNG facilities
- GIP developed and operates the facilities



An aerial photo of GGC's Prospect Valley location (August 2023)

Expected Financial Profile

Cost (\$MM)	Offtake	Credit Rating (Offtake)	Feedstock	Total Expected EBITDA (\$MM)
~\$103.8	Confirmed	A- / Baa1	Secured	~\$20

All figures in C\$ unless otherwise noted

Green Impact (1) Additional details provided in the 2023 Annual MD&A

(2) Net to GIP based on 50% ownership post-Amber transaction (announced in February 2023), based on fully ramped up production of 360,000 MMBtu/year, trailing three-year historical average pricing and exchange rate of \$US to \$C of \$1.32

Future Energy Park – Overview

One of North America's Largest Waste to Energy RNG Projects

Investment Overview

- A large-scale bio-fuels facility to be built in Calgary, Alberta⁽¹⁾
 - GIP has a 50% interest (subject to financial close anticipated / expected in H2 2024) in FEP through a GP/LP structure, with Amber owning the remaining 50%
- FEP is expected to be one of the largest carbon negative RNG facilities in North America, achieving a -20 CI score
- GIP estimated run-rate^(1,2,3) EBITDA of >\$150MM based on 50% ownership post Amber transaction

Expected Production Profile

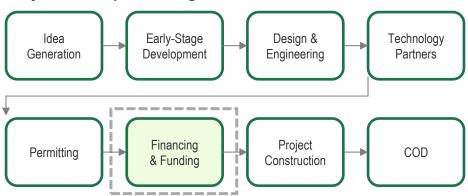
RNG Sales (Annual)	4,000,000 GJ
Ethanol	300MM+ liters
Carbon Offset Credits	0.9MM tonnes

Expected Financial Profile

Cost (\$MM)	Offtake	Offtaker Credit Rating	Feedstock	Completion Date	Run-rate EBITDA ² (\$MM)
\$1,200+	Confirmed	A- / BB	Contracted	2027	>\$300



Project Development Stage



All figures in C\$ unless otherwise noted

Partners

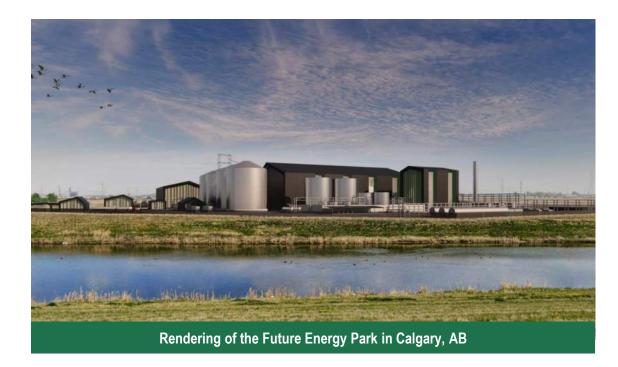
- Green Impact Subject to the close of both debt and equity financing (1)
 - Net to GIP based on 50% ownership post Amber transaction announced in February 2023 (2)
 - (3) The 2023 Annual MD&A provides additional disclosure on the expected EBITDA of Future Energy Park. Please see non-GAAP measures on Page 3

Future Energy Park – Overview, cont.

The \$1.2 Billion+ facility is expected to be one of largest waste to energy projects in North America⁽¹⁾

Project Profile

- Total expected capital costs to be higher than the initial estimate of \$1.2 billion – updated cost estimates to be provided concurrent with financial close of the projectlevel debt ⁽³⁾
- Targeted annual project revenue ^(1,3) of >\$560MM and EBITDA ^(2,3) of >\$300MM
- 59% of EBITDA on fixed-price offtake contracts (RNG 20 years, Ethanol – 5 years)
- Emissions credits have 5-year contracts with fixed floor pricing; distiller's dried grains with solubles has a 10year offtake at market prices
- 100% volume commitments with credit worthy counterparties
- July 2024 completion of carbon credit pathways, and agreements to sequester the biogenic CO2, allows for advancement through the next stages of the debt and equity financing process

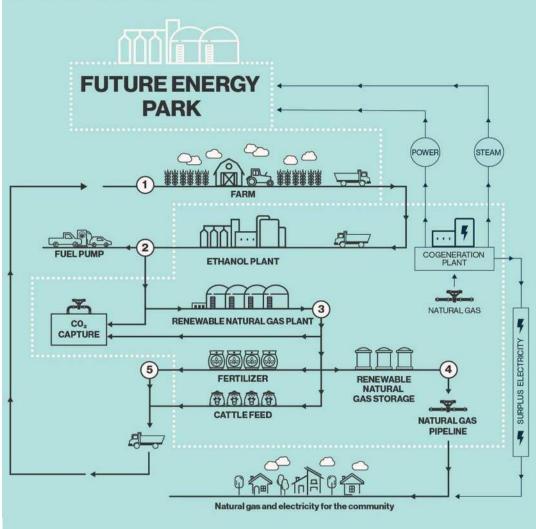


Asset Overview

- Net CO₂ negative biofuels facility using non-food grade wheat to produce an estimated 4,000,000 GJ of RNG and 300MM L of cellulosic bioethanol annually
- Feedstock secured via 16 grain terminals with 380,000 tonnes of capacity and a transloading facility located within 100 km
- Construction permits received
- GIP is the lead developer and will operate the facility
 - All figures in C\$ unless otherwise noted
 - Green Impact (1) Subject to the close of both debt and equity financing
 - (2) Net to GIP based on 50% ownership post Amber transaction announced in February 2023
 - 3 The 2023 Annual MD&A provides additional disclosure on the expected EBITDA of Future Energy Park. Please see non-GAAP measures on Page 3

Future Energy Park

WHERE ALBERTA'S AGRICULTURE & **ENERGY SECTORS MEET**



Direct benefits to the City of Calgary and **Province of Alberta including:**

- Approximately 800 jobs over 24 months during construction and 50 jobs during operations
- Direct revenue of over \$150 million annually to rural wheat producers⁽¹⁾
- Provincial and municipal tax revenues
- Saleable by-products including cattle feed and fertilizer

Partners

Iowa RNG – Overview

Three RNG facilities expected to produce 273,000+ MMBtu / year in aggregate

Project Profile

- Total expected CapEx of ~\$105MM
- Finalized design and strategy for construction to develop the optimal approach given the cost environment
- Subject to a final investment decision, Iowa RNG is expected to require additional development funding of approximately \$1.8 million to advance the project to financial close⁽¹⁾
- In discussions with strategic, fixed price, long-term offtake

Asset Overview

- 20-year feedstock supply from three regional dairies with virtual pipeline to transport gas to a central interconnection
- Manure to pipeline quality RNG with premium price offtake into the voluntary market
- -230 CI score⁽¹⁾ allows GIP to pursue fixed-price, fixedvolume offtake at premium pricing
- GIP is the lead developer and will operate the facilities



An aerial photo of one of the three dairies, located in NW lowa

Project Highlights		
Location	NW lowa	
Size	~11,000 MCE	

Green Impact

All figures in C\$ unless otherwise noted

(1) Additional details provided in the 2023 Annual MD&A

All figures on this page are in Canadian dollars (C\$) based on fully ramped up production of 273,000 MMBtu/year, trailing three-year historical average pricing and exchange rate of \$US to \$C of \$1.32

Momentum and Near-Term Catalysts

02023

GreenGas Colorado

ЕР

lowa

🔴 H1 2024 Targets

- ✓ 50% sale to Amber Infrastructure
- Major components commissioned
- ✓ Commenced commercial operations
- ✓ Achieved first gas production
- ✓ Signed Purchase and Sale Agreement for Investment Tax Credits ("ITCs")⁽¹⁾
- Received final Land Use Approval (City of Calgary) and Water Act Approval (Alberta);
 EPEA Approval (Alberta)
- Executed Strategic Partnering Agreement with Amber⁽¹⁾
- Obtained all final material construction permits⁽¹⁾
- Executed of site control and feedstock agreements
- Executed Strategic Partnering Agreement with Amber ⁽¹⁾
- ✓ Progress on EPC contract, revision of design

- Achieved commercial production for GreenGas Colorado
- ✓ Closed sale of GreenGas Colorado ITCs ^(1,2)

H2 2024 Targets

- Receiving temporary CI score from California Air Resources Board ("CARB")
- Submitting pathway application to get certified CI score

- ✓ Finalized Alberta TIER Credits
- ✓ Finalized CCUS Terms
- Finalizing terms for senior debt and government commitments

- ✓ Achieving financial close
- ✓ Expected Final Investment Decision
- Construction start to follow pending FID

- Securing 10-year fixed-price offtake for
 Iowa conditional on FID of the offtake
 expected in Q2 2024
 - Expected Final Investment Decision
 - Construction start to follow pending FID

Capitalization & Research Coverage

(in 000s unless indicated otherwise)	Current
Share price as of September 3, 2024	\$3.35
Basic Shares Outstanding	21,432
Balance Sheet (as at June 30, 2024)	
Cash	\$13,592
Long Term Debt	\$28,664
Current Debt	\$372
Working Capital Deficit (Surplus)	(\$1,896)
Net Working Capital ²	(\$13,548)
Market Capitalization (Basic)	\$71,797
Enterprise Value	\$85,345
Insider Ownership ^(3,4)	35%
Research Consensus Estimates ^(1, 2)	
F2025e EBITDA (\$MM)	\$10.6

Institution	Research Analyst
RBC	Nelson Ng
	Nicholas Boychuk
Capital Markets	Yuri Zoreda

All figures in C\$ unless otherwise noted

- Green Impact
 (1)
 Consensus estimates are the average of the research analyst estimates covering GIP
 (2)
 Plantners
 (3)
 Consensus estimates are the average of the research analyst estimates covering GIP
 - (2) Please see non-GAAP measures on page 3
- All outstanding and issued performance share units ("PSU") and restricted share units (3) ("RSU") are non-dilutive
- (4) Current options issued to management are out-of-the-money

Executive Leadership Team & Board of Directors

Best-in-class management team with experience managing and executing over \$30 billion of development projects



Jesse Douglas

Kathy Bolton

Chief Financial Officer

20 years of experience

Nikolaus Kiefer

Co-Founder. Chief

Investment Officer

15 years of experience

Co-Founder, Chief Executive Officer & Board of Directors 20 years of experience

20+ successful acquisitions, integrations and divestitures over the last 5 years

Previous Co-Founder and CFO of

Canadian Hydro Developers Inc.

BluEarth Renewables Inc.

Prior to BluEarth. CFO of

Co-Founder with previous

corporate development

Previous sell-side Research

Founding partner of multiple

experience in capital markets and

• Hundreds of successful EPC completed projects

•

•

•

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Analyst

private entities





Alicia Dubois

Board of Directors 20 years of experience





Natascha Kiernan

Board of Directors 18 vears of experience



Jeff Hunter

Board of Directors 25 years of experience

- Co-founded Grafton Asset Management and raised and deployed over \$1Bn in energy and energy infrastructure
- Founder and CEO of Akira Impact. an essential assets investment firm
- Founder, Nish Synergies Advisory Group; currently CEO of the Royal BC Museum
- Previously CEO of the Alberta Indigenous Opportunities Corporation; prior to this established and led an expert Indigenous Markets team at CIBC
- Experience includes CEO and Director of an NYSE listed international shipping company
- Significant governance experience as a senior executive in a "conglomerate" organization with four NYSE-listed public companies
- Principal and founder of Bellevue Strategic Advisory
- Lawyer, consultant and experienced independent director

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Extensive experience advising governments, financial institutions and corporations

Experienced energy investment professional,

divestitures of critical clean energy infrastructure

board member and operating executive

Expertise in acquisitions, operations and

Sonya Kirby **Chief Operating Officer** 28 years of experience

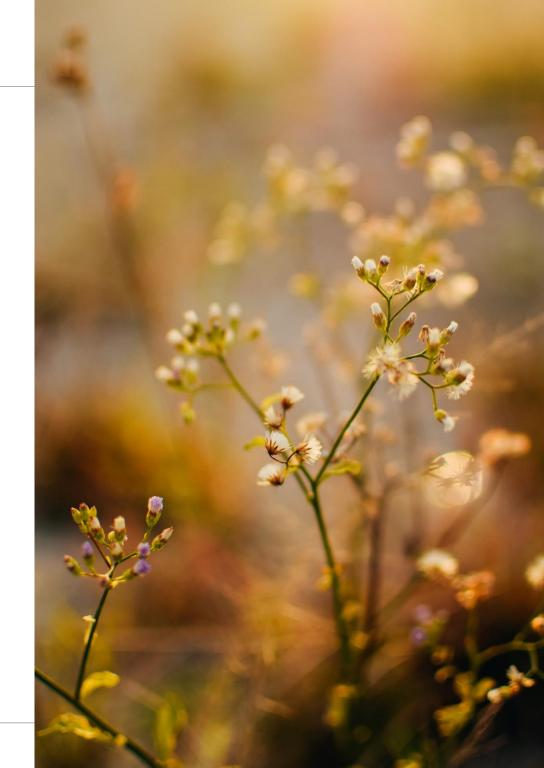
Previously responsible for development and implementation of TC Energy's natural gas pipeline projects in Canada as VP CGL Phase II / Cedar and Close Out and VP Canada Gas Projects



18



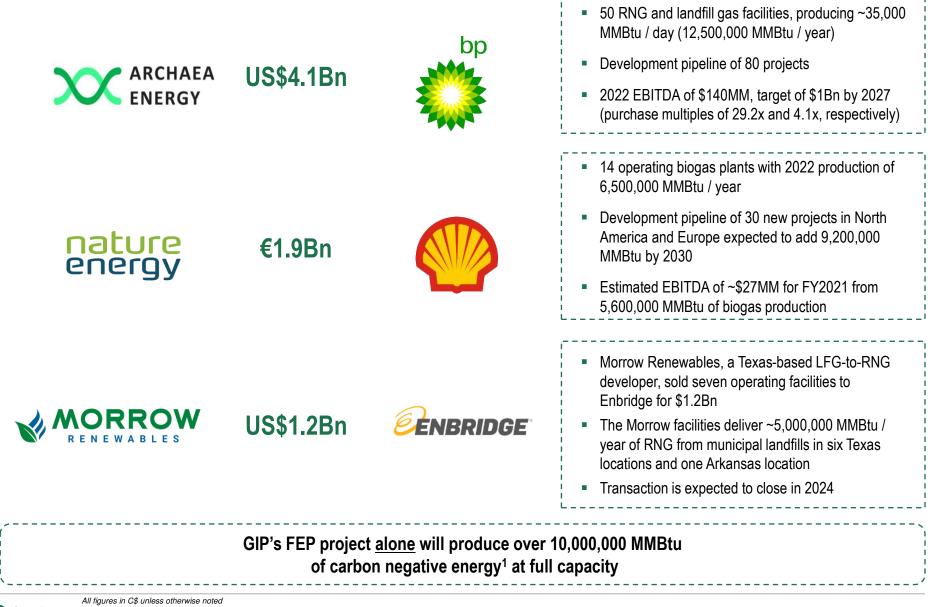
Appendix





Precedent Market Transactions

Three notable major transactions set the foundation for subsequent RNG opportunities



Green Impact Source: Company Filings, Press Releases

(1) Energy conversions into MMBtu calculated based on: <u>https://apps.cer-rec.gc.ca/Conversion/conversion-tables.aspx#s1ss2</u>

Development, Commissioning & Leadership Team

Fred Scott – Vice President, Engineering

- 35 years of energy industry experience
- 15 years of biomass energy experience, wood pelletization and RNG experience
- Expert of BC and Pacific Northwest energy markets, pipeline systems, power transmission and development opportunities

Robert Beekhuizen, Vice President, Major Projects

- Professional engineer and business executive with over 35 years industry experience serving multiple sectors including energy, midstream, mining & minerals, infrastructure, and EPC
- Experienced in business & capital development turnarounds, planning & delivery of major capital projects, including multi-billion-dollar EPC projects, as well
 new venture & joint-venture formation, management and governance

Steven Piepgrass, Vice President, Construction

- 20 years of experience in leading operations, construction, engineering and project management teams
- Previous SVP in the ATCO Group of Companies
- Key role in building ATCO's new NGL Salt Cavern Storage and Industrial Water businesses

Wade Scott - Vice President, FEP Operations

- 20 years of global experience in reducing costs and risk
- Results driven to achieve sustained strategic growth and operational performance
- Start-up experience along with ability to ensure continued consistency and profitability in operational execution

Greg Pecharsky – Vice President, Corporate Development & Capital Markets

- 14 years of strategic corporate development experience
- 12 years of direct industry experience in environmentally focused companies
- Successfully acquired and integrated businesses in multiple industries across North America

Chris Atherley – Vice President, Operations

- 20 years experience in energy industry leading strong operations teams with a proven operational track record, increasing margin and operational performance
- Successful completion and commissioning of multiple large facilities throughout North America

Development, Commissioning & Leadership Team

John Paul Smith – Vice President, Commercial

- Former corporate commercial counsel
- Prior experience as CEO of a Calgary-based construction firm

Rhonda Stanley – Vice President, Clean Energy Marketing

- 25 years' experience with a passion for clean energy; 10 years focused team leadership with major infrastructure entity
- Successfully added to over 50 diverse projects, driving growth by over 250%

Julia Ciccaglione – Vice President, Regulatory & Environment

- Senior regulatory and environment professional; served as Vice President, Regulatory & Environment at Veresen Inc.; previously Vice President, Sustainable Development & Environment and founder of Pristine Power Inc.
- Leadership roles have included strategic planning, risk management, hearings & approvals, environmental management, Indigenous & stakeholder consultation, and health & safety

Jeff MacBeath – Vice President, Finance

- Proven senior finance executive with over 20 years of experience in financial reporting, corporate finance, governance, budgeting and capital markets
- VP Finance and CFO of two previous early-stage startup energy companies

Colin Merrick- Vice President, People and Sustainability

- Over 25 years of experience delivering human resource and corporate service solutions to achieve strategic and operational priorities
- Worked in leadership roles with a Big 4 accounting firm and several energy companies; created integrated back-office systems, programs and processes that aligned with organizational values operational needs and financial objectives

Dorreen Miller - Vice President, Communications

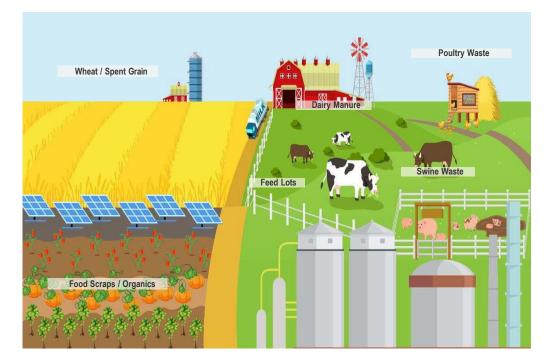
- Experienced communications professional with a demonstrated track record of supporting the energy industry
- Skilled in external and internal communications, brand development, executive communications, and strategic communications planning

Mike Templeton – Special Advisor, Development & Acquisitions

- 40 years' experience as a senior financial executive in the waterfront, logistics and transportation sectors of British Columbia; Focused on the RNG and cleantech industry since 2017
- Previous project developer for a large industrial project in the fertilizer (ammonia) industry

RNG is an Impactful and Clean Source of Energy

Examples of RNG Feedstock

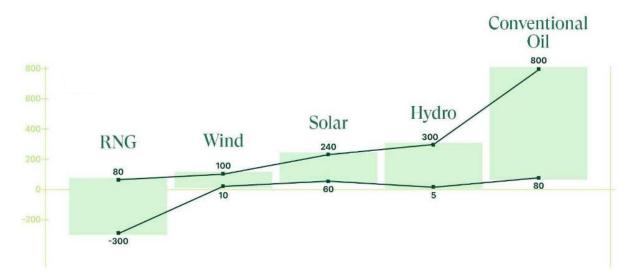


- RNG is processed methane produced from renewable, natural sources such as manure, food waste and gasified biomass
- RNG is interchangeable with conventional natural gas, but with a positive effect on the planet (capturing methane) vs. fracking/drilling
- Current production is primarily via anaerobic digestion from landfills, dairy farms (manure), and wastewater treatment facilities
- GIP projects focus on farm-based feedstocks manure & wheat waste (damaged crops) – for RNG production

Carbon Intensity Primer (CI)

- Carbon intensity is defined as carbon dioxide (CO₂) emissions per unit of energy by the US Energy Information Administration¹
- The carbon intensity score measures GHG emissions associated with the full lifecycle of producing, distributing and consuming a fuel, which is measured in grams of CO₂ equivalent per megajoule (gCO₂e/MJ)
- Typical RNG project has a negative CI score indicating that through the entire life cycle of the project, more emissions are removed than released

Example Ranges of Carbon Intensity by Source (Full Lifecycle)¹



Robust Growth and Broad Market Adoption of RNG

Factors driving RNG demand

- Potential greenhouse gas emission reductions, especially when compared to other fossil fuels and conventional natural gas
- It can be consumed, one-for-one, like conventional natural gas without changes to existing consumption or distribution systems
 - Consumption of natural gas in the U.S. averages
 ~80Bn cubic feet per day, with a total market value of
 ~\$92Bn, and the RNG market is forecasted to make
 up ~10% of that demand by 2040
 - RNG into the pipeline grid will help to reduce emissions where "electrify everything" is not well suited 100% of the time

Tremendous Growth Opportunity

